

# O.E.M. Sales Team

BBS boasts an informed, customer-oriented support team. The select group, under the guidance of Bill Brown and hands-on direction of Donny Wall, offers OEMs the expert product advice and industry knowledge that only comes from decades of experience. Each representative is a specialist in the area of customer backup and is supported by the most sophisticated computer assistance programs available.



## **Bill Bartnicki, OEM Regional Account Manager**

Bill Bartnicki represents Bill Brown Sales as Regional Account Manager, responsible for the Central territory. He brings a broad base of product knowledge and customer service expertise to the position. Bill has been an integral part of the BBS family for 25 years, working his way through the ranks in customer service, plant and administrative positions, before being named to head a service initiative directed at OEM customers. For the last 15 years he has worked exclusively with OEMs in special account management and as a customer service team leader. In this capacity, he has developed in-depth product knowledge as well as a unique understanding of OEM requirements. He excels in guiding customers towards maximum profitability, including cross-selling the BBS "Unbeatable Combinations."

Bill is responsible for BBS factory sales and support in the Central region, specifically Indiana, Michigan, Ohio and select accounts in Illinois, as well as the provinces of Ontario and Quebec in Canada.

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## **Carly Marquardt, Customer Service Team Leader**

Carly Marquardt is OEM Customer Service Team Leader for Bill Brown Sales. During her tenure with the organization, she has become a real asset to the company and its customers, building technical expertise as well as establishing firm relationships in the marketplace. She draws on these skills to mentor and train a team of customer service representatives and to implement continuous service improvement initiatives.

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## **Dorota Perez**

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