

O.E.M. Sales Team

BBS boasts an informed, customer-oriented support team. The select group, under the guidance of Bill Brown and hands-on direction of Donny Wall, offers OEMs the expert product advice and industry knowledge that only comes from decades of experience. Each representative is a specialist in the area of customer backup and is supported by the most sophisticated computer assistance programs available.



Glenn Mitchell, OEM Regional Account Manager

Glenn Mitchell is Southeast OEM Regional Account Manager for Bill Brown Sales. In a career spanning almost two decades, Glenn has a noteworthy track record selling components and raw materials to commercial and distribution customers in the lighting market. He has held sales and sales management positions with Technical Consumer Products (TCP), Universal Lighting Technology, Bloch Aluminum, LexaLite and Alcoa.

Based outside of Atlanta and having worked in the area for most of his career, Glenn has a strong network of regional customer relationships. In addition, his long-established product expertise allows him to maximize customer opportunities.

Glenn is responsible for OEM sales and service in the Southeast region, specifically Alabama, Arkansas, Kentucky, Louisiana, Mississippi, North Carolina, South Carolina, Tennessee, Virginia, and West Virginia.

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Carly Marquardt, Customer Service Team Leader

Carly Marquardt is OEM Customer Service Team Leader for Bill Brown Sales. During her tenure with the organization, she has become a real asset to the company and its customers, building technical expertise as well as establishing firm relationships in the marketplace. She draws on these skills to mentor and train a team of customer service representatives and to implement continuous service improvement initiatives.

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Customer Service Representative

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